C:\Users\Jerry Lee\Downloads\1423965119_group_forum.pngC:\Users\Jerry Lee\Downloads\1423965276_home_house.pngC:\Users\Jerry Lee\Downloads\1423965125_email_envelope.png

C:\Users\Jerry Lee\Downloads\1423965112_telephone_call_contact.png



**EDUCATION**

**Babson College Babson Park, MA**

Candidate for *Bachelor of Science* in Business Management, **Cumulative GPA: 3.77/4.00**  *5/2017*

Areas of Interest: Strategic Management, Business Analytics

***Awards***: Harvard International Consulting Competition (2nd place out of 43 teams), MassMutual Scholars Program (1 of 30 recipients in the U.S.), Dean’s List, Recipient of the Class of ’49 Scholarship | **Honors**: Beta Gamma Sigma (Top 10%)

**WORK EXPERIENCE**

**Kamylon Capital Wellesley, MA**

*Private Equity Associate Intern 9/2015- 12/2015*

* Originated and sourced proprietary investment opportunities with $8M~80M in revenue and $3M~10M in EBITDA
* Performed in-depth financial and operational due diligence on prospective investments by analyzing market trends, competition, and potential growth opportunities
* Collaborated with a partner on the valuation of an investment opportunity by performing discounted cash flows

**EMC Southborough, MA**

*Global IT Resource Management Intern 6/2015- 8/2015*

* Appointed as the delegate of an international group of full time employees to correct data for the SPM process migration
* Provided business strategy advice and market research on an internal platform that utilizes gamification
* Selected out of 60 interns to help University Relations plan intern events, which led to a participation rate of 60%
* Contributed to the workforce efficiency plan by recommending actions that decrease the labor costs by over $2 million

**Gray Associates – Strategy Consulting Firm Concord, MA**

*Industry Analyst 3/2015- 5/2015*

* Created a complex rating system with data from over 7,000 schools to identify possible partners for client
* Conducted online research and utilize data analytics of IPEDS data to create over 20 profiles of client’s programs
* Helped define markets for a project involving CMA (Certified Medical Assistants) and defined growth rates for each market using BLS sponsored data to determine the areas of growth in industry

**Advancement Services Wellesley, MA**

*Data Analyst Intern 5/2014- 7/2014*

* Worked on a 24,000 row data spreadsheet to update and validate confidential information
* Completed a 5,000 row data spreadsheet with the use of self-taught Excel Macros (VBA) in less than two weeks to increase the efficiency of the data integrity process

**Bed Sidekick Wellesley, MA**

*Chief Operating Officer 1/2014- 5/2014*

* Voted by 20 peers to run a business as part of first-year curriculum that markets and sells the Bed Sidekick; a sturdy, wooden bed shelf designed to hold personal belongings up to 20 pounds
* Successfully secured $3,000 in initial funding from Babson College
* Lowered the landing cost by 40% for an international shipment by negotiating between 80+ manufacturers

**CONSULTING EXPERIENCE**

**Clarkston Consulting (Management Consulting Field Experience) Boston, MA**

*Student Consultant 9/2015- 12/2015*

* Analyzed the future adoption rates of biosimilar drugs through the use of surveys, interviews and focus groups
* Evaluated the generic drugs industry to benchmark the future performance and adoption of biosimilar drugs globally

**Boston Handyworks Boston, MA**

*Student Consultant 9/2014- 11/2014*

* Analyzed the revenue streams from each distribution channel for the fiscal year of 2013 and 2014
* Proposed a detailed report of current distribution channel margins to increase revenue
* Expected to increase revenue by more than $10,000 by implementing our recommendations
* Conducted industry analysis on the online cutting board industry within the Boston area

**LEADERSHIP & OTHER AFFILIATIONS**

**Babson Consulting Association,** President *9/2014- Present*

* Manage the Small Business Consulting Program, which connects Boston-area organizations with talented Babson students who work as consultants to address current business challenges

**Babson Asian Pacific Student Association,** VP of Event Logistics *11/2013- Present*

* Organized the logistics of campus-wide events including East Meets West (100+ attendees), Make a Dumpling Day (50+ attendees) and more

**Delta Sigma Pi,** VP of Alumni Relations,Pledge Class President  *10/2013- Present*

* Spearhead the first Greater Boston Region Delta Sigma Pi Alumni-Collegiate Conference with 90+ attendees

**Student Government Association,** Class of 2017 Senator *1/2015- 5/2015*

* Implemented strategies to improve organization participation through club consulting and school-wide meetings

*Other Affiliations:* **PwC** (Elevate Program), **Procter and Gamble** (IT ELITE Program ~4% Acceptance)

**SKILLS & INTERESTS**

*Computer:* MiniTab, R Studio, Tableau, XL Miner, 100+ WPM, Basic HTML/CSS

*Language:* Conversational Korean | *Interests:* Mixed martial arts, Android Devices/Software, Lean Six Sigma

**Name**

Location | Phone # | Email | LinkedIn Link



**EDUCATION**

**College City, State**

*Degree* ***Date of Graduation***

Areas of Interest / Majors (CHOOSE ONE): X,Y,Z

***Awards***: | **Honors**:

**WORK EXPERIENCE**

**Company City, State**

*Job Title* *Start Date - Finish Date*

* Use the format: Accomplished [X] as measured by [Y], by doing [Z].
* Use the format: Accomplished [X] as measured by [Y], by doing [Z].
* Use the format: Accomplished [X] as measured by [Y], by doing [Z].

**Company City, State**

*Job Title* *Start Date - Finish Date*

* Use the format: Accomplished [X] as measured by [Y], by doing [Z].
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**Company City, State**

*Job Title* *Start Date - Finish Date*

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**Company City, State**

*Job Title* *Start Date - Finish Date*

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* Use the format: Accomplished [X] as measured by [Y], by doing [Z].
* Use the format: Accomplished [X] as measured by [Y], by doing [Z].

**CONSULTING EXPERIENCE (OR SWAP THIS OUT FOR CLASS PROJECTS)**

**Class Project City, State**

*What was your role? Project Lead? Analyst?* *Start Date - Finish Date*

* Use the format: Accomplished [X] as measured by [Y], by doing [Z].
* Use the format: Accomplished [X] as measured by [Y], by doing [Z].
* Use the format: Accomplished [X] as measured by [Y], by doing [Z].

**Class Project City, State**

*What was your role? Project Lead? Analyst?* *Start Date - Finish Date*

* Use the format: Accomplished [X] as measured by [Y], by doing [Z].
* Use the format: Accomplished [X] as measured by [Y], by doing [Z].
* Use the format: Accomplished [X] as measured by [Y], by doing [Z].

**LEADERSHIP & ORGANIZATIONS**

**ORGANIZATION,** *Role* *Start Date - Finish Date*

* Use the format: Accomplished [X] as measured by [Y], by doing [Z].
* Use the format: Accomplished [X] as measured by [Y], by doing [Z].
* Use the format: Accomplished [X] as measured by [Y], by doing [Z].

**ORGANIZATION,** *Role* *Start Date - Finish Date*

* Use the format: Accomplished [X] as measured by [Y], by doing [Z].
* Use the format: Accomplished [X] as measured by [Y], by doing [Z].
* Use the format: Accomplished [X] as measured by [Y], by doing [Z].

**SKILLS & INTERESTS**

*Computer:* <Your Technical Skills>

*Interests:* <Your Interests>

**Just want to say, we appreciate you all! :)**

Here’s more resources for you! Send us an email at [hello@wonsulting.com](mailto:hello@wonsulting.com) if you need anymore help. If you want your resume shared with our partners including Google, Facebook, Zillow, and more companies, [fill out our Resume Book](http://bit.ly/wonsulting-resumes)!

* To work with us on your resume: [wonsulting.com](http://wonsulting.com)
* The all in 1 course to land your dream job without applying online (DM me on IG for a discount…): [courses.wonsulting.com](http://courses.wonsulting.com)
* Wonsulting LinkedIn: <https://www.linkedin.com/company/wonsulting/>
* Wonsulting Instagram: <https://www.instagram.com/wonsulting/>
* Wonsulting YouTube: <https://www.youtube.com/wonsulting>

* Jerry’s LinkedIn: <https://www.linkedin.com/in/jehakjerrylee/>
* Jerry’s Instagram: <https://www.instagram.com/iamjerrry/>

* Jonathan’s LinkedIn: <https://www.linkedin.com/in/jonathan-wonsulting>
* Jonathan’s Instagram: <https://www.instagram.com/jonathanwordsofwisdom/>